

USTERIZED®

**APPROVED QUALITY –
OPTIMIZED VALUE**

THE QUALITY MANAGEMENT CERTIFICATE



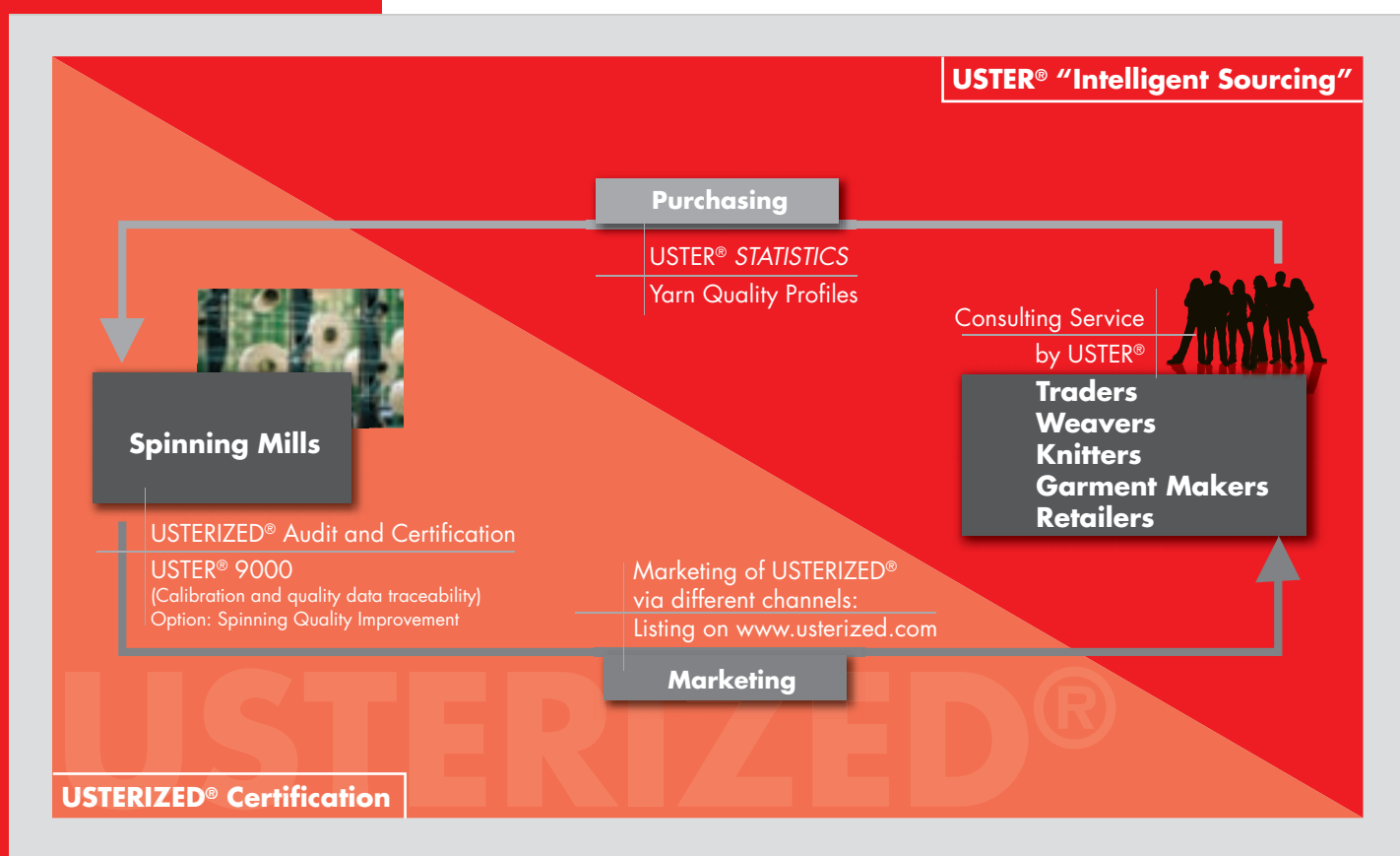
USTER®
Think quality

**QUALITY COSTS IN
THE SUPPLY CHAIN
CAN BE UP TO 10%**

COST CONSIDERATIONS

A recent analysis by Uster Technologies of costs in the textile production chain has shown that the industry still has a long way to go to master the quality challenges of today. The way that the industry manages raw materials and organizes the yarn manufacturing processes results in far too many complaints from customers downstream. The worst problems include:

- Unacceptably wide variations in yarn quality characteristics from lot to lot.
- Lack of knowledge or awareness by spinners of the yarn quality requirements of subsequent processes.
- A high degree of contamination of cotton by foreign fibers.
- Quality defects in the raw material or yarn which are detected only after finishing.
- Too many outlier bobbins which are the cause of many claims.

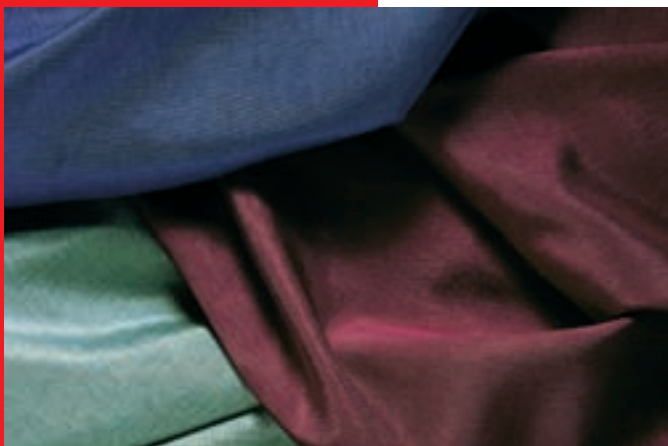


It is also a fact of life that many weaving, knitting or finishing plants blame quality problems and associated costs on the yarn producer – even if the fault lies with the raw material – because they have no contact with the raw material supplier.

Intensive discussions with retailers indicate that total quality costs can be up to 10% of the sales value. It is clear, therefore, that every process step in the textile chain has to work on eradicating the sources of faults or defects to lower the quality costs. It goes without saying that reducing quality costs have a direct effect on the bottom line.

The USTERIZED® certification is one vital way in which Uster Technologies helps spinning mills to prepare for globalization. Uster Technologies works hard to educate traders, weavers, knitters, garment makers and retailers to have a better understanding of the sources of quality problems in the industry. Understanding the importance of the USTERIZED® certification means it is only natural that these textile supply chain partners rely more and more on working exclusively with USTERIZED® suppliers.

HOW CAN YOU BE CERTAIN OF YOUR YARN QUALITY?



FAST-CHANGING DEMANDS IN THE TEXTILE WORLD – AND GLOBAL COMPETITION

Today's textile industry is truly global. The rise of China, India, Pakistan, Turkey and many other countries as sources of textile products is a fact. There are no longer any restrictions in the textile market. We all have to cope with new product developments, with just-in-time requirements from customers and ever-shorter response times.

But the real challenge is to get the quality level right, consistently, all along the supply chain, within clearly-defined cost limits. Delivering reliable, quality-optimized products will gain the trust of your customers, and maintain it.



COMPREHENSIVE QUALITY CONTROL – THINK QUALITY WITH USTER®

Today's high-capacity machinery creates a need for more testing than ever before. That is because statistically-relevant data is essential for process control and compliance with standards. The only solution to meet this need is to adopt comprehensive, instrument-based Quality Management Processes.

It is important to understand that an effective Quality Management System will ensure the correct level of quality testing for the process being undertaken. For example, it takes only one off-quality yarn out of 4000 to destroy the value of an entire woven fabric – so it is vital that the testing regime can pick up any such defect. The unique USTERIZED® certificate assures the production of quality products right from the start of the textile value chain. USTERIZED® – the label that creates trust among partners.



BRAND YOUR PRODUCTS WITH QUALITY – BRAND THEM USTERIZED®

The USTERIZED® logo associates yarns with spinning mills applying a best-practice quality management system. These USTERIZED® mills are capable of producing yarns of consistent quality: by testing and clearing them with USTER® products, and by applying a comprehensive quality management process. USTERIZED® spinning mills are regularly audited by USTER® textile specialists. In these audits, any deficiencies in the mill's quality management system can be identified and further process steps determined to improve the existing system.



USTERIZED® – DEFINITION

The USTERIZED® brand is awarded to spinning mills fulfilling the following conditions:

- The mill has been audited by Uster Technologies.
- The mill is able to produce products of consistent, defined quality.
- The mill has an installed quality management system with a continuous improvement process.
- The mill is able to obtain reproducible quality data continuously, reliably and accurately, which is comparable with the USTER® STATISTICS, the only globally-accepted quality benchmark.

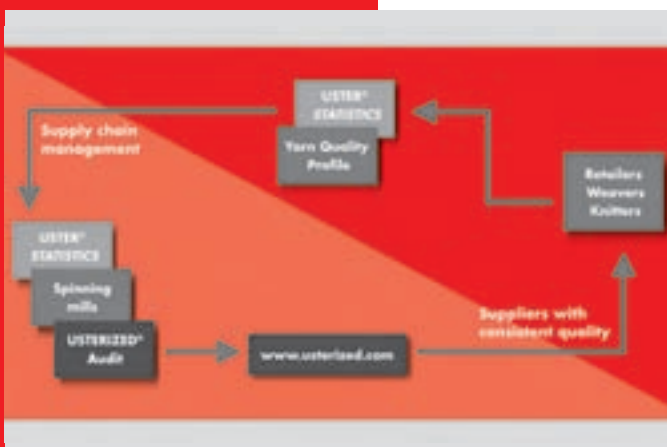
Find further information about USTERIZED® on www.usterized.com.



USTERIZED® – MEMBER PRIVILEGES

USTERIZED® Members belong to an exclusive global club of spinners and enjoy a number of exceptional advantages as a result of the USTERIZED® certification:

- Permission to use the USTERIZED® trademark on letterheads, literature, product branding, etc.
- Uster Technologies provides a marketing platform for certified mills, liaising with weavers, knitters and other companies downstream of the textile value chain.
- Certified mills are listed with their own company profile under www.usterized.com.
- Promotion of USTERIZED® and the advantage of working with certified spinning mills through trade shows, seminars, print publications, etc.
- Access to proprietary application knowledge via customer-specific password at www.usterized.com.



THE USTERIZED® QUALITY CIRCLE – FOR BETTER UNDERSTANDING THROUGHOUT THE TEXTILE MARKET

- Get USTERIZED® – and be recognized as one of the leading spinning mills in the world.
- Meet your customers' quality requirements and cost considerations by specifying your yarn quality against globally-accepted benchmarks – the USTER® STATISTICS.
- Get contacted directly by traders, weavers, knitters and retailers through www.usterized.com.
- USTERIZED® for a better understanding between yarn vendors and yarn buyers all over the world.

The textile technologists of Uster Technologies can support you to reach your challenging quality objectives.

USTERIZED®

KEY FACTS IN BRIEF

- USTERIZED® – the seal of quality.
- USTERIZED® highlights spinning mills with
 - Yarn production of consistent quality
 - Best-practice quality management system
 - Continuous improvement process
- USTERIZED® Members
 - Belong to an exclusive class of spinners and enjoy exceptional advantages
 - Profit from the textile knowledge provided by USTER®

USTERIZED®

ADDITIONAL BENEFITS

Worldwide Textile Market



There are no longer any economic restrictions in the worldwide textile market. You have to cope with new textile developments, with just-in-time requirements of customers and short response times.

USTERIZED®



USTERIZED® is well known as a seal of quality for yarns tested and cleared with USTER® products. Quality control with USTER® laboratory systems, yarn clearers and USTER® support systems makes it possible to manufacture textiles of significantly better and consistent quality.

Fiber and Yarn Testing



USTER® has assisted numerous raw material producers, classing offices, spinning mills, weaving mills and retailers to reduce their raw material costs.

Yarn Production



Most quality problems in the textile industry can be traced back to yarn quality parameters such as yarn evenness, imperfections, count variations, hairiness and strength.

USTER® Support



Meet the requirements of your customers more reliably – ask USTER® Quality Experts for support.

USTER® Training Sessions



Globalization affects the entire textile industry. USTER® acknowledges this by providing training for buyers and users of yarn, and by promoting the USTERIZED® program to them.

The Standard from Fiber to Fabric

USTER® is the world's leading supplier of total quality solutions from fiber to fabric. USTER® standards and precise measurement provide unparalleled advantages for producing best quality at minimum cost.

USTER® – Think Quality

Our commitment to state-of-the-art technology ensures the comfort and feel of the finished product – satisfying the demands of a sophisticated market. We help our customers to benefit from our applied knowledge and experience – to think quality, think USTER®.

Broad Range of Products

USTER® occupies a unique position in the textile industry. With our broad range of products, we have a wide reach across the textile chain that is unmatched by any other supplier in the market.

Optimal Service – Complete Satisfaction

Know-how transfer and instant help – we are where our customers are. A total of 200 certified service engineers worldwide grants fast and reliable technical support. Benefit from local know-how transfer in your specific markets and enjoy our service à la carte.

USTER® STATISTICS – The Textile Industry Standards

We set the standards for quality control in the global textile industry. With USTER® STATISTICS we provide the benchmarks that are the basis for the trading of textile products at assured levels of quality across global markets.

USTERIZED® – Brand Your Products with Quality

USTERIZED® stands for “defined quality assured” within the textile chain. We invite selected customers to join the USTERIZED® Member Program. More information at www.usterized.com.

USTER® Worldwide

With three technology centers, six regional service centers and 50 representative offices around the world, USTER® is always sure of delivering only the best to its customers. USTER® – committed to excellence, committed to quality. And that will never change.



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USTER®
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